

Philanthropy WV - October 2017

PWV Budget Performance

				83%				
				Oct 17	Jan - Oct 17	YTD Budget	% of Budget	2017 Annual Budget
Ordinary Income/Expense								
Income								
Program Income								
	150 · Interest Earnings	22	874	1,500	58.29%	1,500		
	4000 · Annual Membership Dues	-	37,613	50,000	75.23%	50,000		
	4005 · Private Foundation Grants	27,500	143,500	193,500	74.16%	193,500		
	4010 · Corporate Gifts	-	21,000	34,000	61.77%	34,000		
	4015 · State/Federal Grants	-	-	8,000	0.0%	8,000		
	4020 · Conf/Workshop/Misc Fees	10,472	24,639	29,000	84.96%	29,000		
	4030 · Philanthropic Part Prog	-	36,125	45,000	80.28%	45,000		
	4041 · Nonprofit Assoc. Income	-	11,250	15,000	75.0%	15,000		
	4045 · Consulting	-	-	15,000	0.0%	15,000		
	Total Program Income	37,994	275,000	391,000	70.33%	391,000		
	Total Income	37,994	275,000	391,000	70.33%	391,000		
	Gross Profit	37,994	275,000	391,000	70.33%	391,000		
Expense								
	Communications	227	3,315	7,250	45.72%	7,250		
	Constituent Services							
	5080 · Annual Conference	3,882	5,111	25,000	20.45%	25,000		
	5110 · Grantmaker Programs	-	6,218	40,500	15.35%	40,500		
	5115 · Miscellaneous	-	738	2,000	36.9%	2,000		
	5120 · Marketing	-	322	5,000	6.44%	5,000		
	Total Constituent Services	3,882	12,389	72,500	17.09%	72,500		
	Management	1,368	23,064	33,925	67.99%	33,925		
	Programs							
	5002 · Contract Staffing	18,020	131,089	222,800	58.84%	222,800		
	5005 · Conferences/Meetings	35	6,084	7,000	86.91%	7,000		
	5007 · Memberships/Registration	15	3,660	3,500	104.57%	3,500		
	5010 · In-State Travel	847	6,861	7,500	91.49%	7,500		
	Total Programs	18,917	147,694	240,800	61.34%	240,800		
	Total Expense	24,394	186,462	354,475	52.6%	354,475		
	Net Ordinary Income	13,600	88,539	36,525	242.41%	36,525		
	Net Income	13,600	88,539	36,525	242.41%	36,525		

Philanthropy WV - October 2017

Special Initiatives Budget Performance

				83%				
				Oct 17	Jan - Oct 17	% of Budget	2017 Budget	2016 Actuals
Income								
Program Income								
4035 · Pass thru Grant Revenue								
		a) Give2WV Day Proceeds	-	15,551	100%	-	-	
		b) Transfer of Wealth	-	500	3%	20,000	4,000	
		c) Keep5Local Program Grant	-	(336)	-2%	20,000	-	
		d) USDA Grant for Keep5Local	-	-	0%	36,000	-	
		e) Miscellaneous	-	-	0%	-	-	
Total 4035 · Pass thru Grant Revenue				-	15,715	21%	76,000	4,000
Total Program Income				-	15,715	21%	76,000	4,000
Total Income				-	15,715	21%	76,000	4,000
Gross Profit				-	15,715	21%	76,000	4,000
Expense								
Constituent Services								
5105 · Special Initiatives/Bene								
		a) Marketing	875	6,058	40%	15,000	1,331	
		b) Consultants	-	-	0%	5,000	3,690	
		c) Project Development	250	250	1%	20,000	-	
		d) Give2WV Day	-	895	18%	5,000	-	
		e) Supplies	-	-	0%	2,500	9	
		f) Travel	-	-	0%	4,000	1,512	
Total 5105 · Special Initiatives/Bene				1,125	7,203	14%	51,500	6,542
5135 · Research & Give2WV Day				-	15,551	115%	13,500	2,850
Total Constituent Services				1,125	22,754	35%	65,000	9,392
Total Expense				1,125	22,754	35%	65,000	9,392
Net Ordinary Income								
Net Income				(1,125)	(7,039)	-64%	11,000	(5,392)

Philanthropy WV - October 2017

RCDI Budget Performance

				Jan - Oct 17	Forecast	\$ Over Forecast	% of Forecast
Ordinary Income/Expense							
Income							
Program Income							
4015 · State/Federal Grants							
a) USDA RCDI Grant				12,808	60,532.50	-47,724.73	21.16%
Total 4015 · State/Federal Grants				12,808	60,532.50	-47,724.73	21.16%
4040 · WVNPA Income							
h) RCDI Grant				25,616	60,532.50	-34,916.94	42.32%
Total 4040 · WVNPA Income				25,616	60,532.50	-34,916.94	42.32%
Total Program Income				38,423	121,065.00	-82,641.67	31.74%
Total Income				38,423	121,065.00	-82,641.67	31.74%
Gross Profit				38,423	121,065.00	-82,641.67	31.74%
Expense							
Constituent Services							
5140 · USDA RCDI Program							
a) Salaries							
1) Program Coordinators				15,075	33,750.00	-18,674.57	44.67%
2) Project Directors				7,995	13,500.00	-5,504.85	59.22%
3) Administrative Support				87	6,000.00	-5,913.05	1.45%
4) Fringe Benefits (Prog Coord)				21,117	8,625.00	12,491.63	244.83%
Total a) Salaries				44,274	61,875.00	-17,600.84	71.55%
b) Program Delivery							
1) Program Delivery				810	19,125	(18,315)	4.24%
2) Technical Assistance				-	3,750	(3,750)	0.0%
3) Legal&Professional Education				-	4,500	(4,500)	0.0%
Total b) Program Delivery				810	27,375	(26,565)	2.96%
c) Travel & Lodging							
1) Regional Mileage -Staff				2,783	5,040	(2,257)	55.21%
2) Consultant Travel & Lodging				-	5,400	(5,400)	0.0%
3) Recipient Travel				766	2,625	(1,859)	29.19%
Total c) Travel & Lodging				3,549	13,065	(9,516)	27.17%
d) Promotion and Outreach							
1) Marketing				2,268	18,750	(16,482)	12.1%
Total d) Promotion and Outreach				2,268	18,750	(16,482)	12.1%
5140 · USDA RCDI Program - Other				330			
Total 5140 · USDA RCDI Program				51,231	121,065	(69,834)	42.32%
Total Constituent Services				51,231	121,065	(69,834)	42.32%
Total Expense				51,231	121,065	(69,834)	42.32%
Net Ordinary Income				(12,808)	-	(12,808)	100.0%
Net Income				(12,808)	-	(12,808)	100.0%

Philanthropy WV - October 2017

WV NPA Budget Performance

	Oct 17	Budget	Jan - Oct 17	YTD Budget	\$ Over Budget
Ordinary Income/Expense					
Income					
Program Income					
4040 · WVNPA Income					
a) Member Dues	3,550	4,417	38,640	44,170	(5,530)
b) Benedum Grant	-	-	100,000	100,000	-
c) Corporate Sponsors	-	1,778	6,500	12,446	(5,946)
d) Other Grants	10,000	3,700	20,500	11,100	9,400
e) Fee for Service	10	979	4,684	9,790	(5,106)
f) Annual Conference					
1) Registrations	8,037	1,800	10,137	5,400	4,737
2) Sponsors	500	1,400	2,000	4,200	(2,200)
3) Exhibit Fees	-	600	1,000	1,800	(800)
Total f) Annual Conference	8,537	3,800	13,137	11,400	1,737
g) Other (incl interest)	25	38	330	380	(50)
Total 4040 · WVNPA Income	22,122	14,712	183,791	189,286	(5,495)
Total Program Income	22,122	14,712	183,791	189,286	(5,495)
Total Income	22,122	14,712	183,791	189,286	(5,495)
Gross Profit	22,122	14,712	183,791	189,286	(5,495)
Expense					
Constituent Services					
5125 · WVNPA Expenses					
a) Fiscal Agent & Program Suppt	-	-	11,250	11,250	-
b) Annual Conference	900	3,400	2,094	10,200	(8,106)
c) Memberships & Staff Develop.	-	-	4,488	3,564	924
d) Office Expenses	-	333	3,937	3,330	607
e) Personnel	12,341	10,000	97,232	110,000	(12,768)
f) Marketing and Communication	1,621	926	6,876	9,260	(2,384)
g) Program Development					
1) Programming	-	542	4,801	5,420	(619)
2) Grant Station	-	250	3,000	2,500	500
3) Consultants	-	1,246	7,126	12,460	(5,334)
4) Special Programs	-	367	2,643	3,670	(1,027)
5) Capacity Building/TA	-	-	-	-	-
Total g) Program Development	-	2,405	17,570	24,050	(6,480)
h) Travel & Lodging	-	667	5,561	6,670	(1,109)
j) other	-	-	500	-	500
Total 5125 · WVNPA Expenses	14,862	17,731	149,508	178,324	(28,816)
Total Constituent Services	14,862	17,731	149,508	178,324	(28,816)
Total Expense	14,862	17,731	149,508	178,324	(28,816)
Net Ordinary Income	7,259	(3,019)	34,284	10,962	23,322
Net Income	7,259	(3,019)	34,284	10,962	23,322